



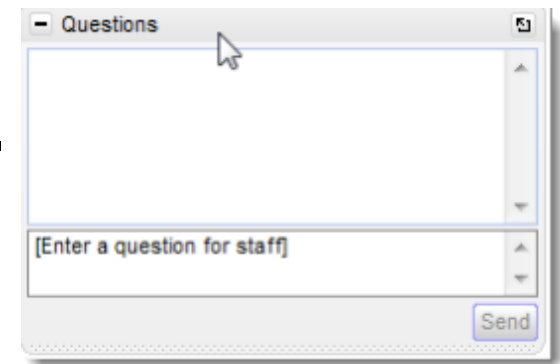
IAB Video: Understanding and Adopting VAST 4.0.

New York

February 5, 2016

Welcome!

- › Today's presentation is being recorded.
- › We have a big audience, so everyone is muted. Type your questions and comments in the Questions panel.



- › Share your notes!



Introductions – IAB Team



Amit Shetty
Director, Video & Audio



Shailley Singh
Director, Mobile & Ad Products



Luke Lockett
Contract Project Manager



Katie Stroud
Contract Writer

Introduction – Presenters from our working groups



Mike McLeod
PGA TOUR



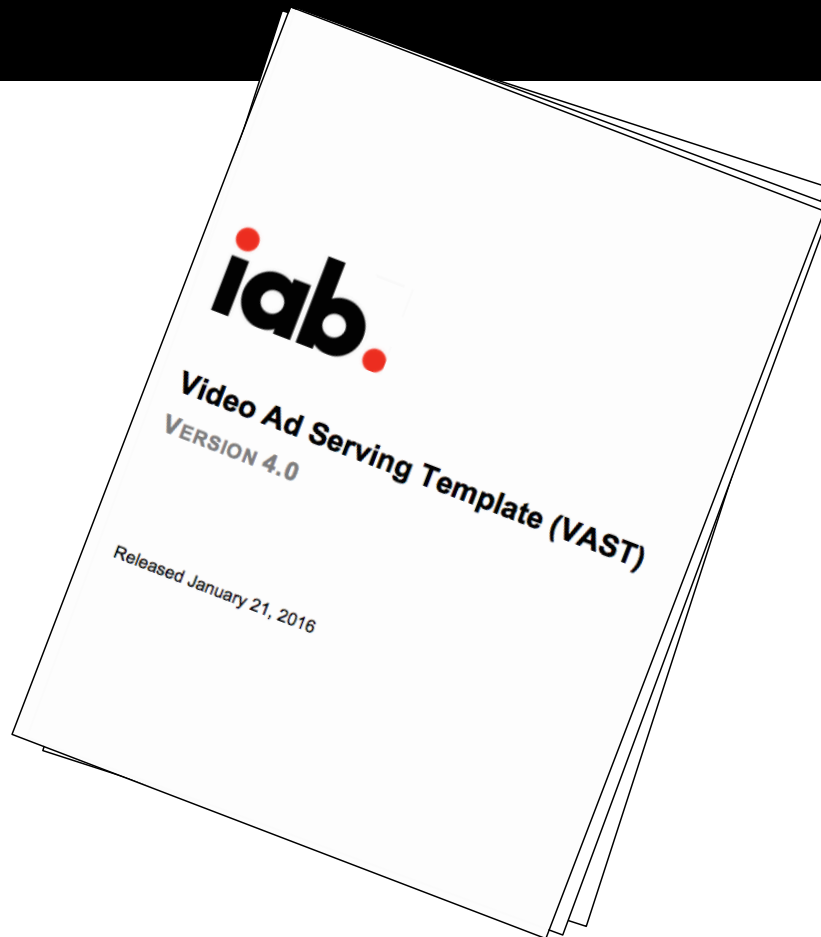
Saar Paamoni
DoubleVerify

IAB Tech Lab

- **Technical standards**
- **Reference code**
- **Product Certification**



Why we're here



VAST Updates



Mike McLeod
PGA TOUR



Saar Paamoni
DoubleVerify

VAST Updates

Cross Platform

- Universal ad ID
- Server-side ad insertion
- Mezzanine file
- Interactive creative file

Verification & Viewability

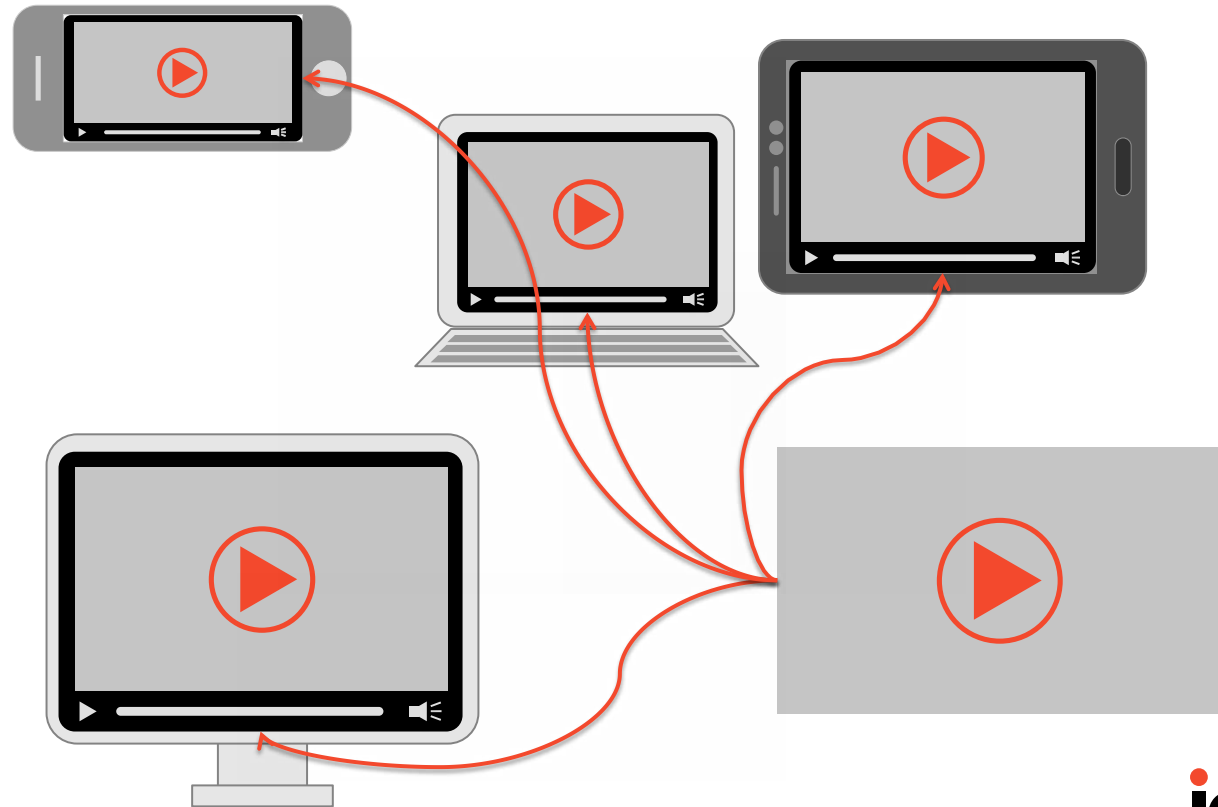
- Verification call separation
- Standard viewability support

VAST Improvements

- Conditional ads
- New error codes
- Limit on wrappers
- Ready-to-serve files
- Categories

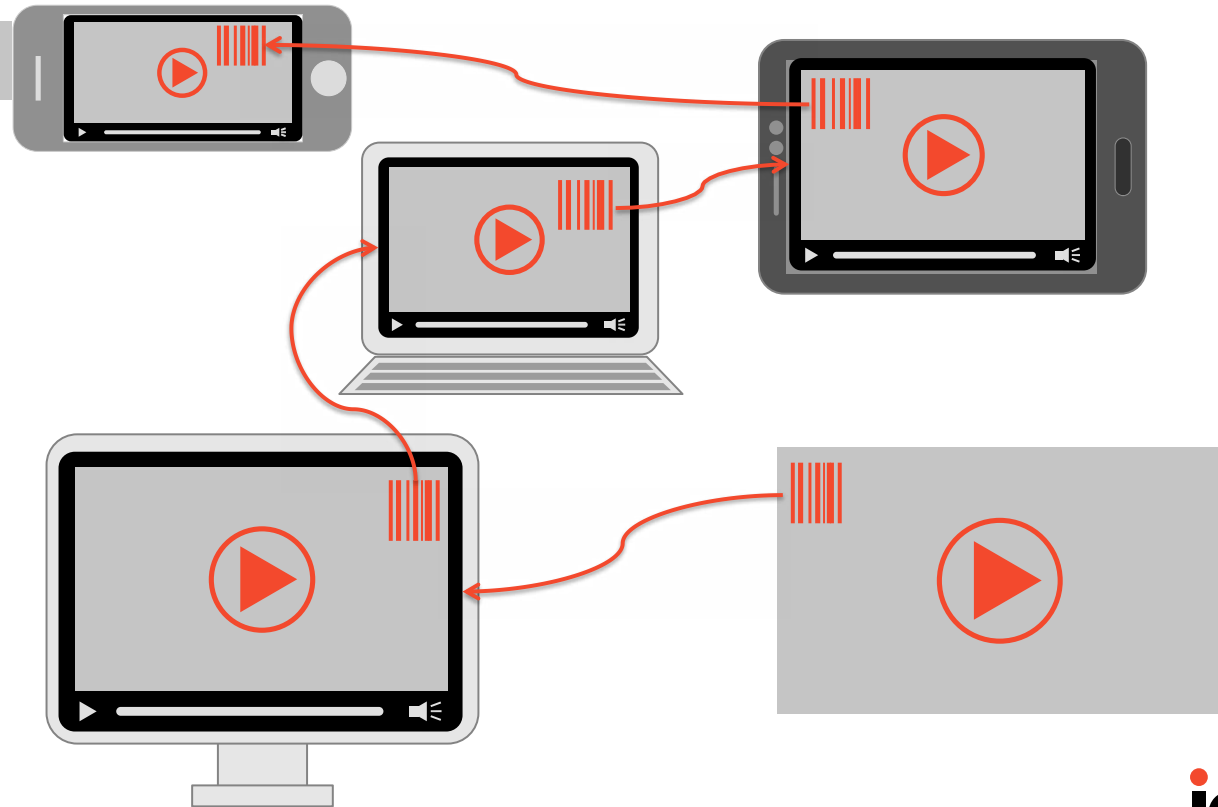
Cross Platform Support

- › Universal ad ID
- › Server-side ad insertion
- › Mezzanine file
- › Interactive creative file

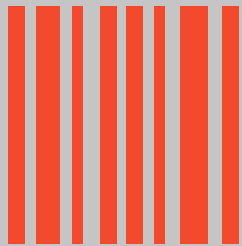


Cross Platform Support

- › Universal ad ID
- › Server-side ad insertion
- › Mezzanine file
- › Interactive creative file



Universal Ad ID

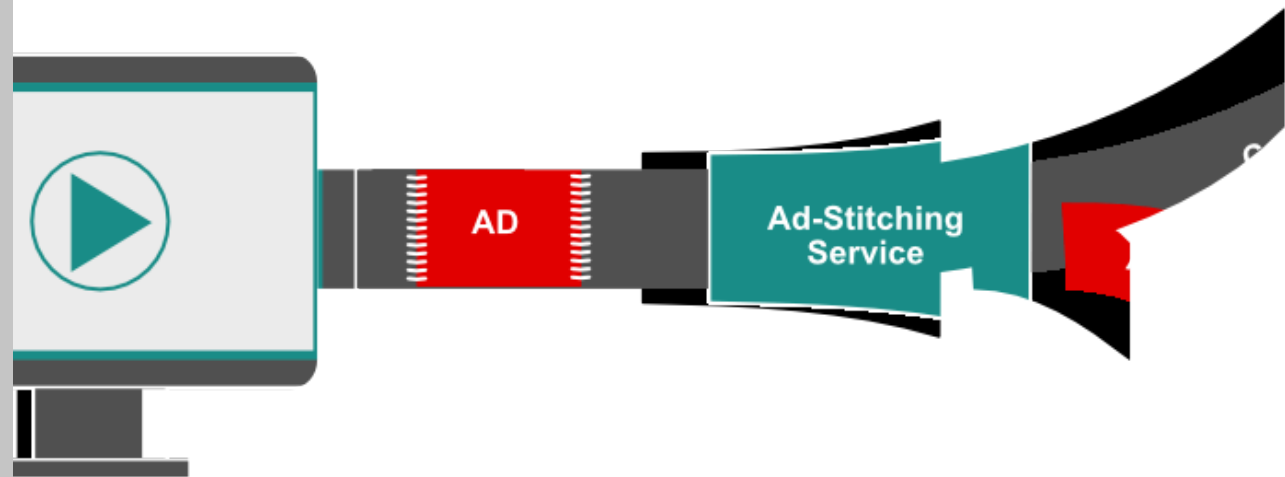


What you need to know

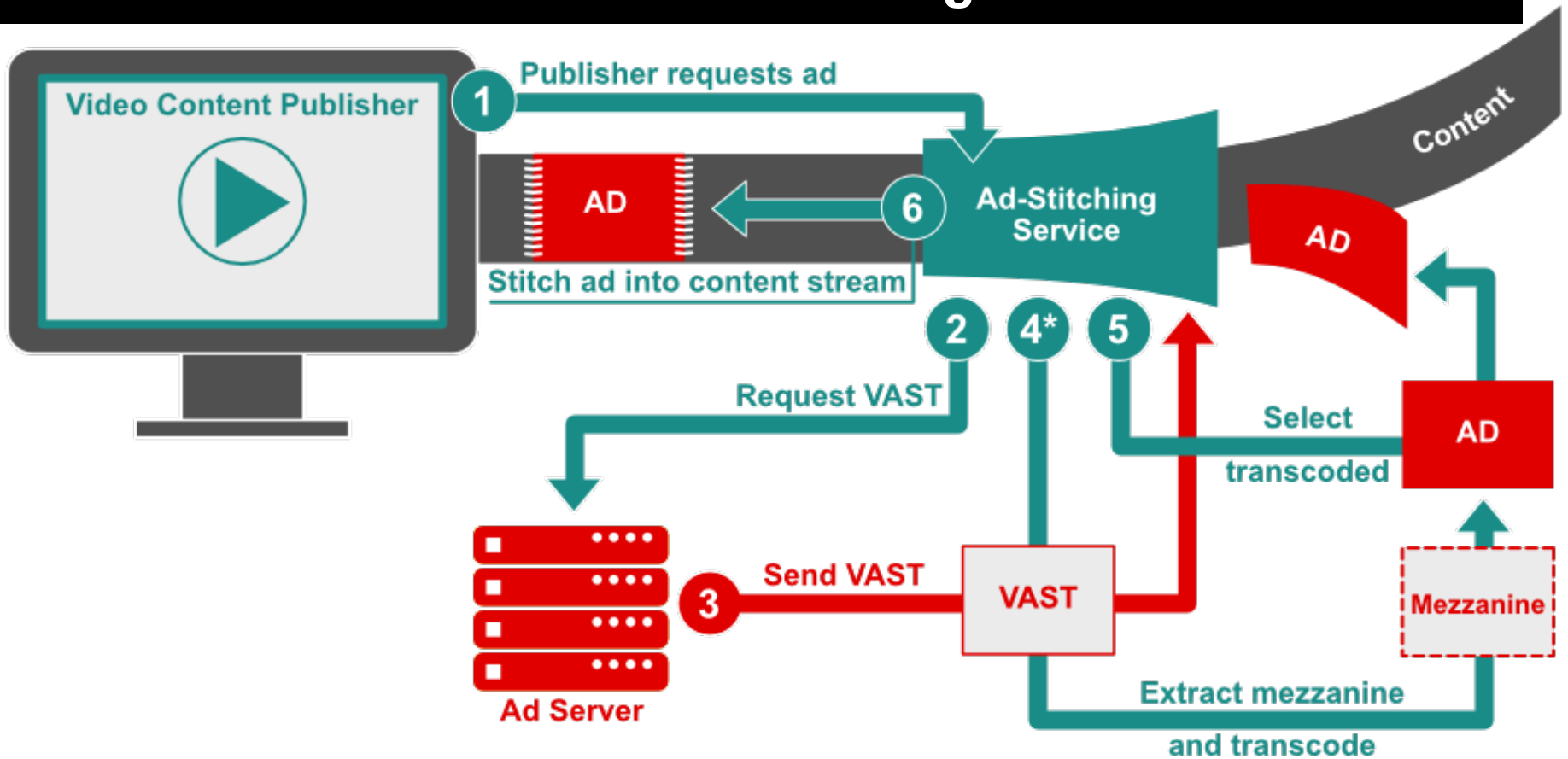
- Required
- Needs a registry URL and registered ID
- Any registry can be used (unknown accepted when not applicable)
- Support programs like **Ad-ID**

Cross Platform Support

- › Universal ad ID
- › **Server-side ad insertion**
- › Mezzanine file
- › Interactive creative file



Server-side ad insertion "ad stitching"



Server-side ad insertion “ad stitching”



What you need to know

- Tracking beacons may fire from single IP (use X-Forwarded-For, X-Device-User-Agent headers)
- VAST 4 is for everyone (not just SSAI)

Cross Platform Support

- › Universal ad ID
- › Server-side ad insertion
- › **Mezzanine file**
- › Interactive creative file

Mezzanine File

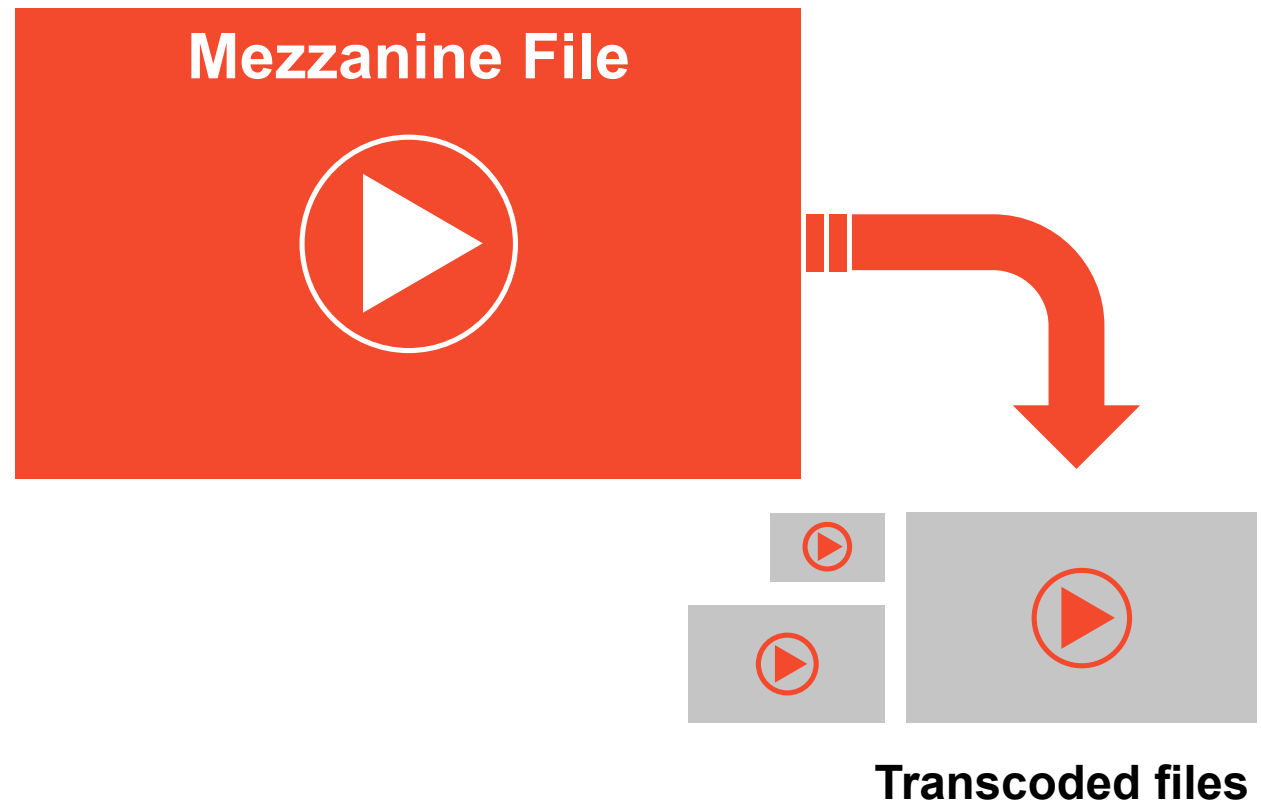


Too big to serve



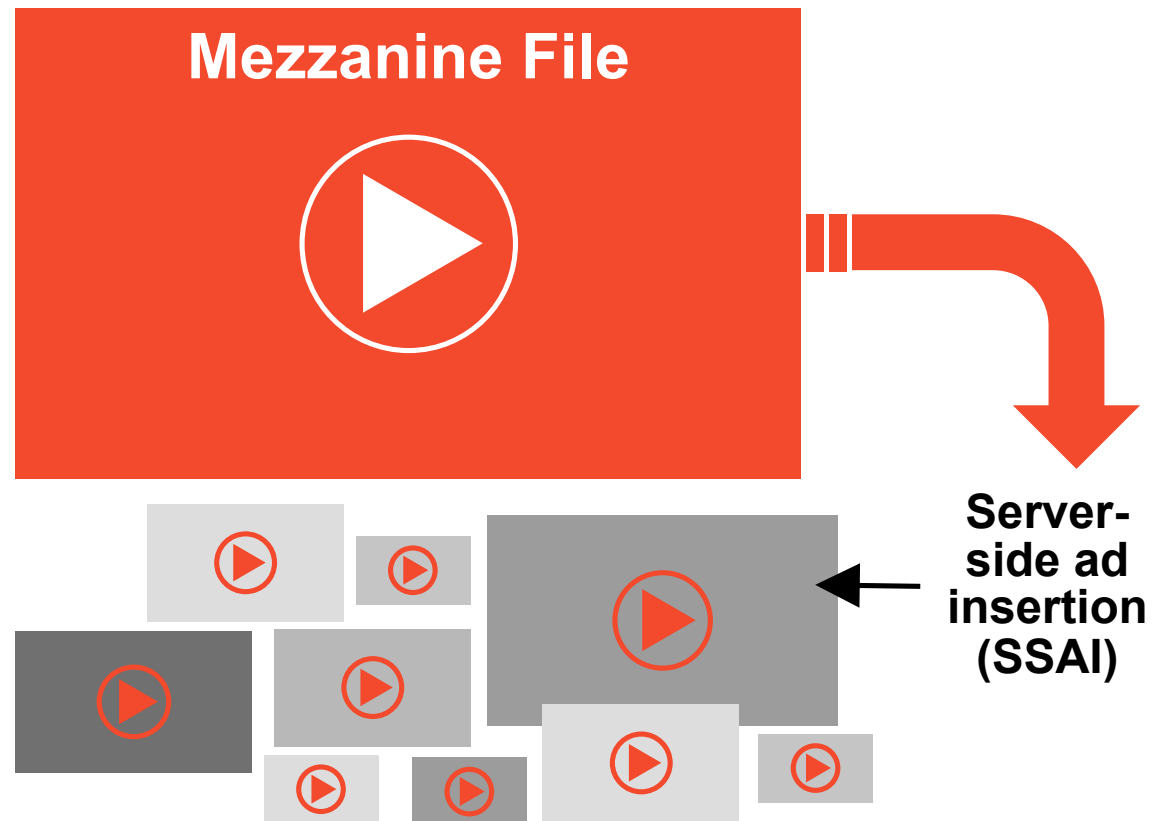
Cross Platform Support

- › Universal ad ID
- › Server-side ad insertion
- › **Mezzanine file**
- › Interactive call separation



Cross Platform Support

- › Universal ad ID
- › Server-side ad insertion
- › **Mezzanine file**
- › Interactive call separation



Mezzanine File

Mezzanine File



What you need to know

- Optional unless publisher requires it
- Error codes to communicate mezzanine requirements and download

Cross Platform Support

- › Universal ad ID
- › Server-side ad insertion
- › Mezzanine file
- › Interactive creative file

**What's a
<MediaFile>
?**

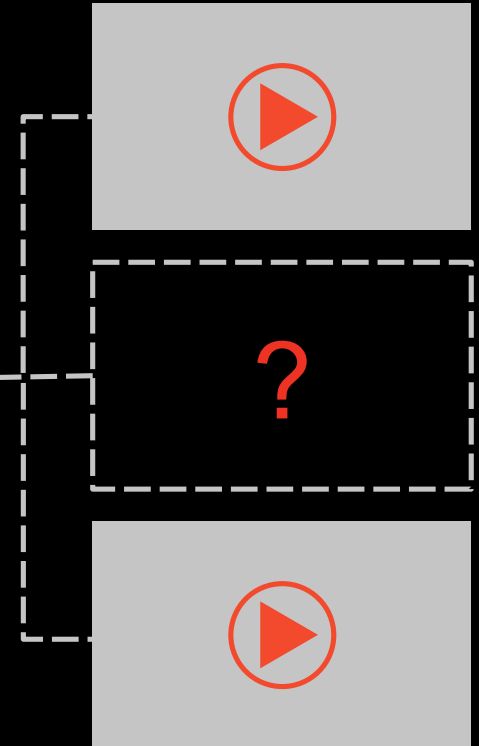
The Intent

```
<MediaFiles>  
  <MediaFile>  
  </MediaFile>  
</MediaFiles>
```



Reality

```
<MediaFiles>  
  <MediaFile>  
  </MediaFile>  
</MediaFiles>
```



VAST 4

<MediaFiles>

<MediaFile>

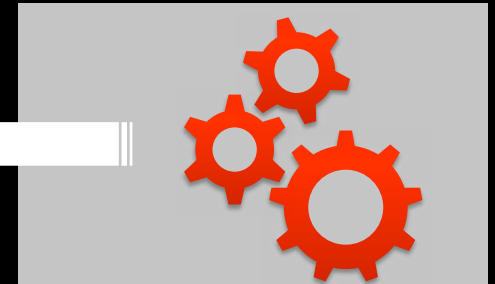
Video File



</MediaFile>

<InteractiveCreativeFile>

Execute First



</InteractiveCreativeFile>

</MediaFiles>

Interactive creative file

VPAID



What you need to know

- › For now, VPAID is still executed the way it always has been
- › VPAID may be needed in `<MediaFile>` for older versions
- › Execute `<InteractiveCreativeFile>` contents before video load
- › Execute attempt required, error code when attempt fails

VAST Updates

Cross Platform

- Universal ad ID
- Server-side ad insertion
- Mezzanine file
- Interactive creative file

Verification & Viewability

- Verification call separation
- Standard viewability support

VAST Improvements

- Conditional ads
- New error codes
- Limit on wrappers
- Ready-to-serve files
- Categories

Verification and Viewability



Overview

- **VAST 4 allows for inclusion of verification and viewability measurement services.**
- **VAST 4 adds capability to report viewability events from the publisher side.**

Verification and Viewability

For Verification Services

```
<Inline>  
  <AdVerifications>  
    <Verification>  
      <JavaScriptResource>  
          
      </JavaScriptResource>  
    </Verification>  
  </AdVerifications>  
</Inline>
```

Benefits

- Allowing verification services to be performed at the VAST level without VPAID dependency.
- Enable MRC accredited services to execute on VAST placements.
- Streamline workflow of measurement services for video ad servers.

Verification and Viewability

For Publishers

```
<Inline>  
  <ViewableImpression>  
    <Viewable>  
    </Viewable>  
    <NotViewable>  
    </NotViewable>  
    <ViewUndetermined>  
    </ViewUndetermined>  
  </ViewableImpression>  
</Inline>
```

Benefits

- Publishers will now have the capability to report on viewable events.
- Enables reporting back to multiple sources for optimization purposes.

Verification and Viewability



What you need to know

- **Verification resource is required to be executed before ad load**
- **Publisher use of the Viewable Impression feature is optional, but if used, appropriate use should be discussed with relevant parties.**

VAST Updates

Cross Platform

- Universal ad ID
- Server-side ad insertion
- Mezzanine file
- Interactive creative file

Verification & Viewability

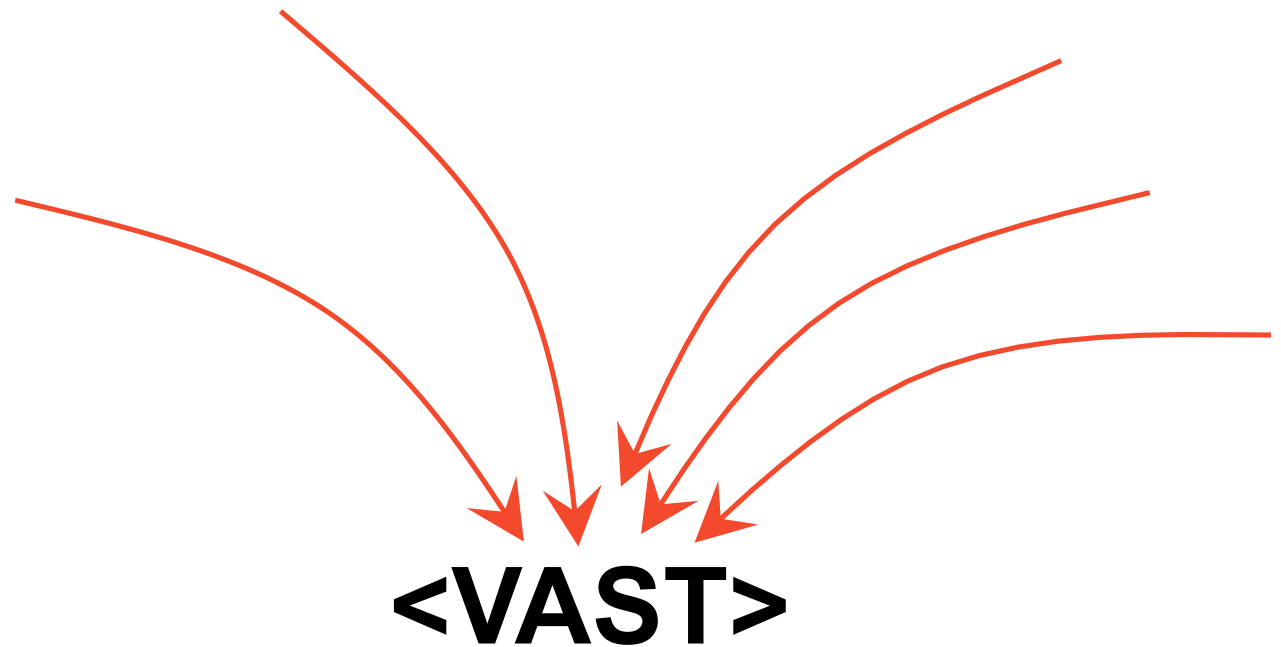
- Verification call separation
- Standard viewability support

VAST Improvements

- Conditional ads
- New error codes
- Limit on wrappers
- Ready-to-serve files
- Categories

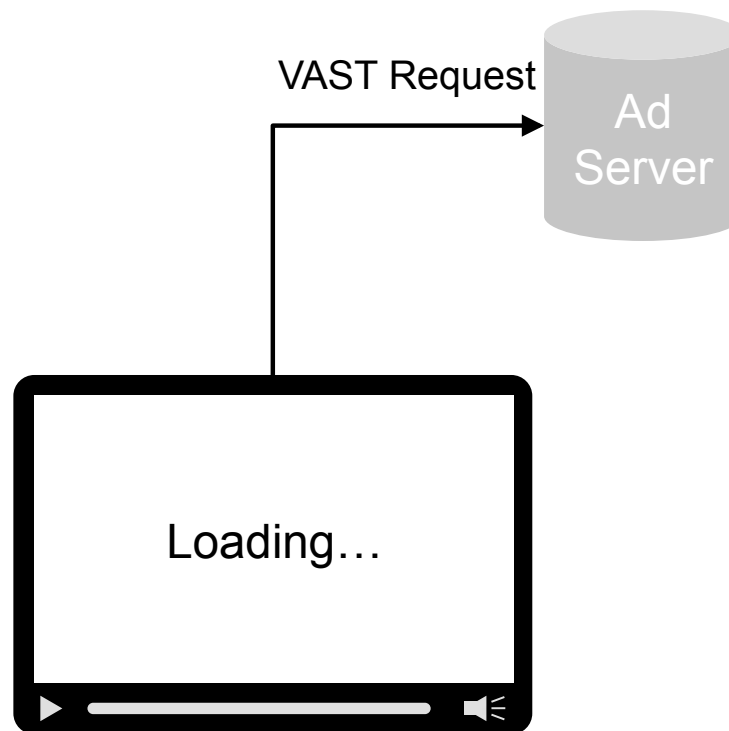
VAST Improvements

- › Conditional ads
- › New error codes
- › Limit on wrappers
- › Ready-to-serve files
- › Categories



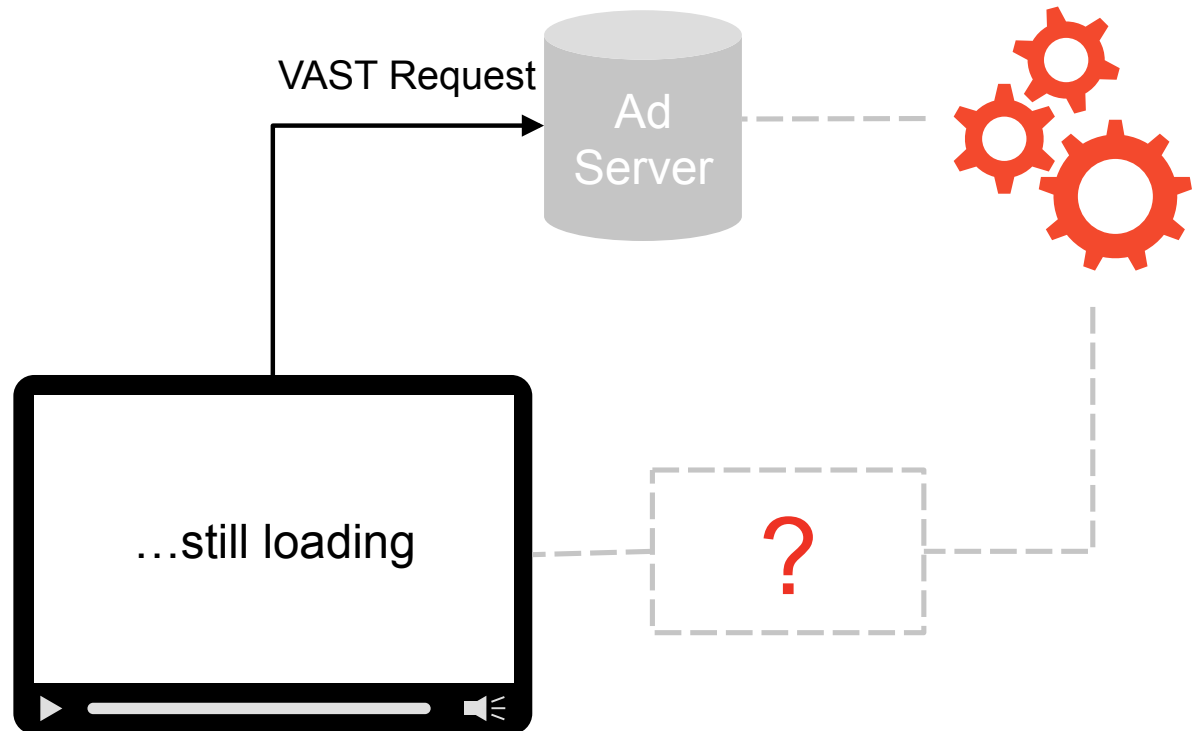
VAST Improvements

- › **Conditional ads**
- › New error codes
- › Limit on wrappers
- › Ready-to-serve files
- › Categories



VAST Improvements

- › Conditional ads
- › New error codes
- › Limit on wrappers
- › Ready-to-serve files
- › Categories



Conditional Ads



Do you have an ad?

Maybe

Good to know



<Ad conditionalAd=true>

Conditional Ads



What you need to know

- › Operates on the honor system
- › Default value is “false”
- › When noted, player may decide whether to accept or move on

VAST Improvements

- › Conditional ads
- › **New error codes**
- › Limit on wrappers
- › Ready-to-serve files
- › Categories

Why didn't the ad play?

I need a mezzanine file and you didn't send one.

The mezzanine file is still being downloaded.

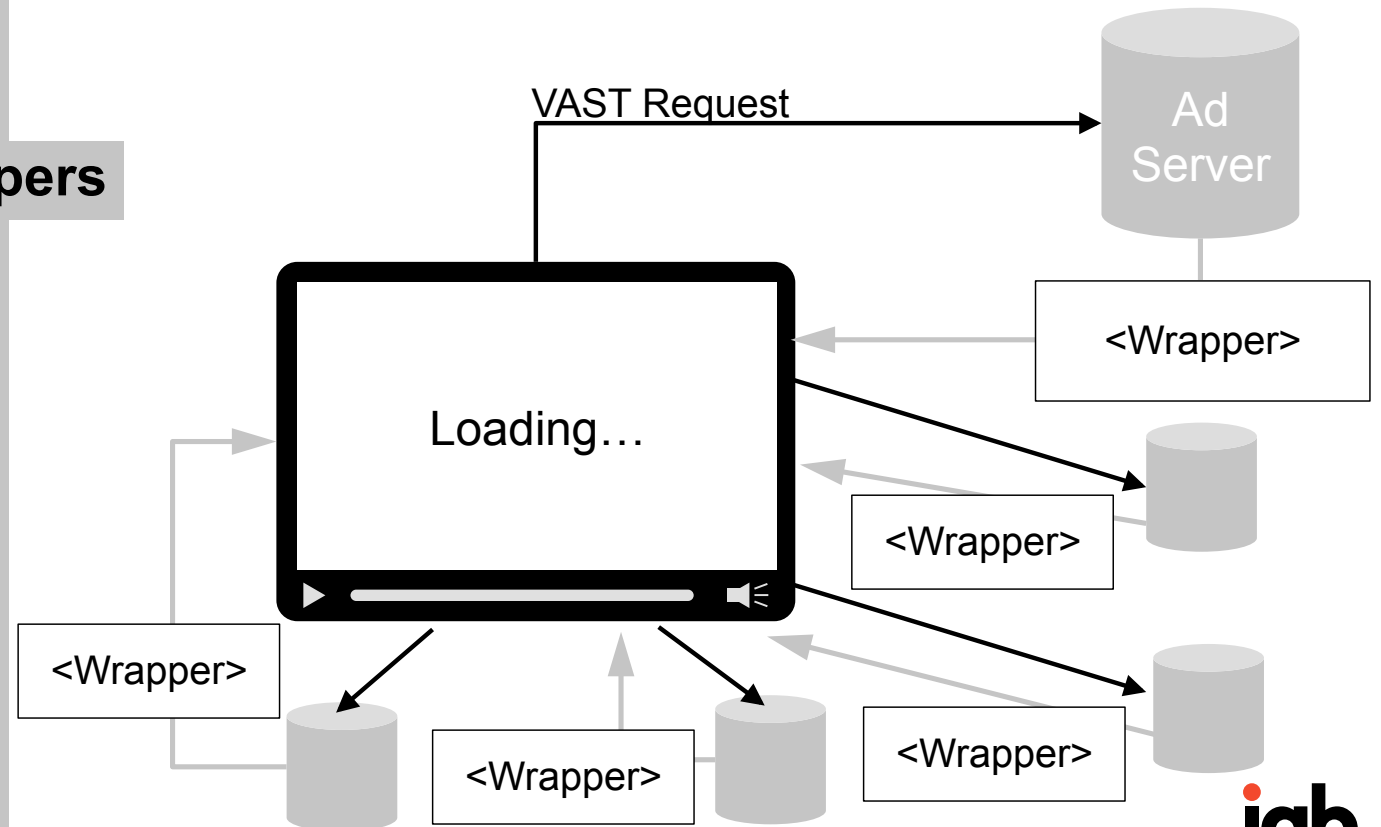
You couldn't promise me an ad (conditional ad).

You keep sending me wrappers!

I needed to know what category the ad fell under.

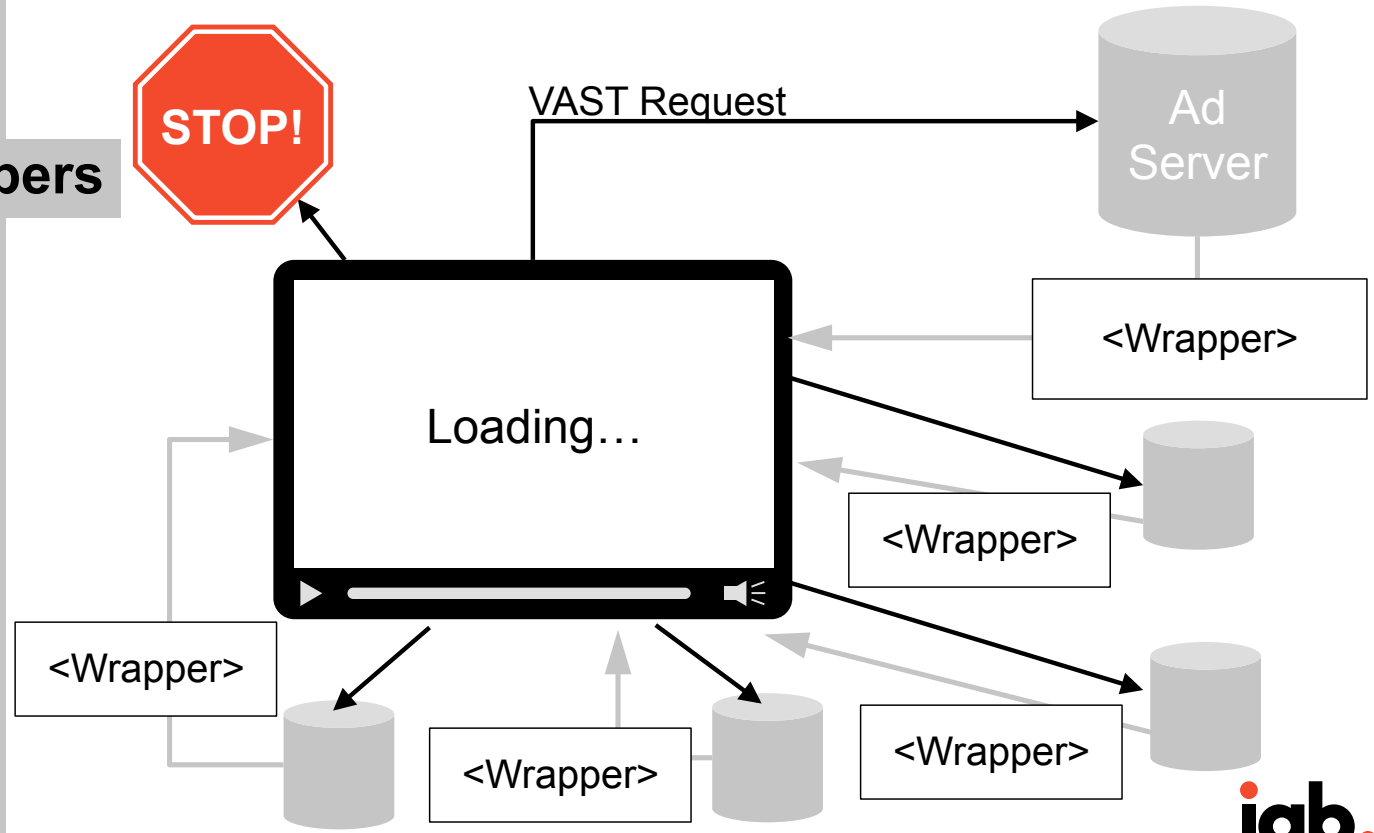
VAST Improvements

- › Conditional ads
- › New error codes
- › **Limit on wrappers**
- › Ready-to-serve files
- › Categories



VAST Improvements

- › Conditional ads
- › New error codes
- › **Limit on wrappers**
- › Ready-to-serve files
- › Categories



VAST Improvements

<Wrapper>



STOP!

What you need to know

- Player not required to stop at 5
- After 5 wrappers, player may move on to next ad option

VAST Improvements

- › Conditional ads
- › New error codes
- › Limit on wrappers
- › **Ready-to-serve files**
- › Categories



Ready-to-Serve Files

What you need to know

<MediaFile>



</MediaFile>

<MediaFile>



</MediaFile>

<MediaFile>



</MediaFile>

- Option 1: Provide 3 video files in 3 <MediaFile> elements

Ready-to-Serve Files

What you need to know

<MediaFile>



</MediaFile>

<MediaFile>



</MediaFile>

- **Option 2: Use VPAID to serve files, but include one ready-to-serve file**

Ready-to-Serve Files

What you need to know

<MediaFile>



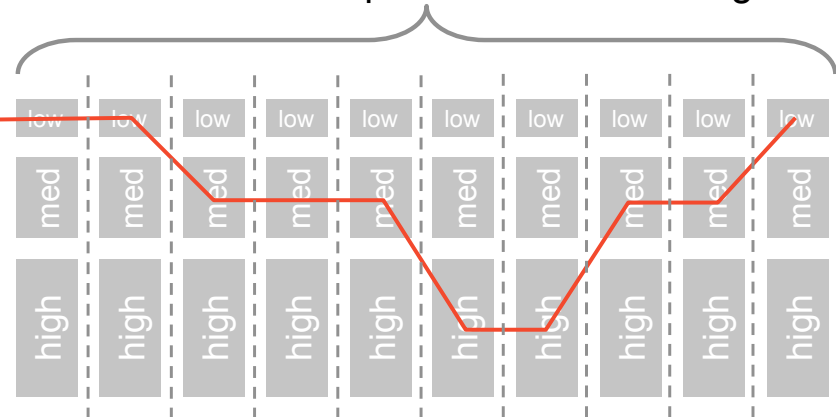
</MediaFile>

<MediaFile>



</MediaFile>

Sections of an adaptive bitrate streaming file



- **Option 3: Include an adaptive bitrate streaming file that uses three levels of quality**

VAST Improvements

- › Conditional ads
- › New error codes
- › Limit on wrappers
- › Ready-to-serve files
- › **Categories**

Content Category

Ad Category

VAST Improvements

- › Conditional ads
- › New error codes
- › Limit on wrappers
- › Ready-to-serve files
- › **Categories**

Content Category

Children's Education



Ad Category

VAST Improvements

- › Conditional ads
- › New error codes
- › Limit on wrappers
- › Ready-to-serve files
- › **Categories**

Content Category
Children's Education

Ad Category
Alcohol



VAST Improvements

- › Conditional ads
- › New error codes
- › Limit on wrappers
- › Ready-to-serve files
- › **Categories**

Also use to:

- › **Match ad to viewer interest**
(car seat ads on new mother tutorial)
- › **Prevent brand collision**
(back-to-back ads for Nike and Adidas)
- › **Support brand safety**
(airline ads on plane crash history site)

Categories



What you need to know

- **Optional unless publisher requires it**
- **Category list not standardized**
- **Make sure the list describes AD content (not site content)**
- **Identify the list authority**

Q&A

Resources

Registration for webinar on What's New in the Digital Video Ad Formats Guidelines

<https://attendee.gotowebinar.com/register/5157529042463626498>

Link to VAST 4.0 (4.01 update to be posted to this same link when released)

http://www.iab.com/wp-content/uploads/2016/01/VAST_4-0_2016-01-21.pdf

Link to Digital Video Ad Format Guidelines

http://www.iab.com/wp-content/uploads/2016/01/DVAFG_2015-01-08.pdf

Contacts

IAB Ad Technology Lab
adtechnology@iab.com

Amit Shetty, Director Video and Audio
amit@iab.com

Shailley Singh, Director Mobile and Ad Products
shailley@iab.com

Thank You

 **IAB Tech Lab**
techlabmembership@iab.com